

Information Professionals Real Estate School

708-687-8049

Salesperson to Broker

We Now Have

- Leasing Agents
- Salespersons
- Brokers

We Will Have

- Leasing Agents
- Broker
 - the old Salesperson license
- Managing Broker
 - the old Broker

Salesperson Licensees Must Transition To Broker

- Salesperson license will cease to exist 4/30/12
 - a Salesperson must transition to Broker or they will lose their license
 - after 4/30/11 absolutely no license can be issued to a Salesperson that has not transitioned
 - meaning: you must now satisfy the new education requirements (90 class hours) to become a new licensee and pass the State exam

How do you upgrade?

- Challenge the State's Proficiency Test
 - 50 question multiple choice test developed by the State's real estate testing service Applied Measurement Professionals (AMP)

Proficiency test can only be taken
once

If you fail you must complete the
30 hour transition course and pass
the school test

Information Professional's test
– not the AMP test

Advertised date
to pass the Proficiency Test is
April 30, 2012

HOWEVER,...

the State is stopping the Proficiency Test
March 15, 2012

NO

Proficiency Tests can be given after this date

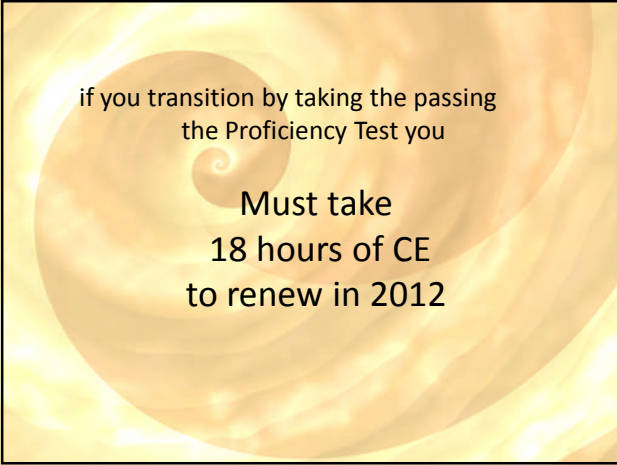
Another Way to Transition

is to
take the transition course
home study
and
pass Information Professionals
school exam and not the AMP exam

the transition course
Includes
all the CE you need
for your 2012 Renewal

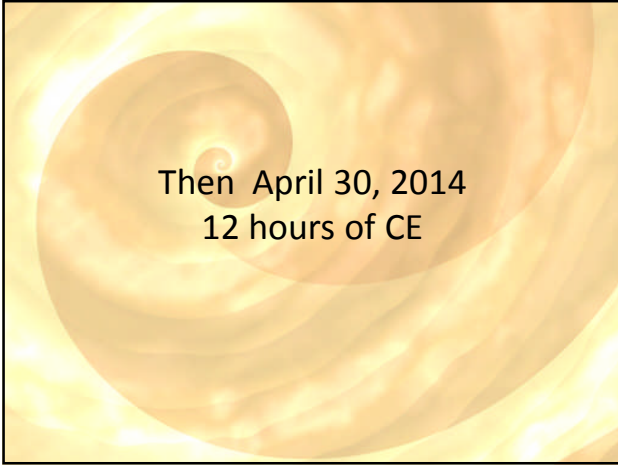
Pay transition fee by April 30, 2012
\$125

Pay Renewal fee by April 30, 2012
\$150



if you transition by taking the passing
the Proficiency Test you

Must take
18 hours of CE
to renew in 2012



Then April 30, 2014
12 hours of CE



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